

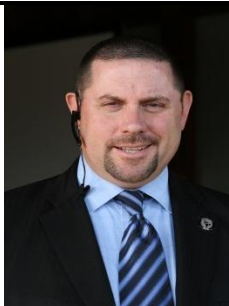
Speaker/Presentation Info Sheet

Speaker: Tony Drexel Smith
Title: President & Chief Operating Officer
Organization: SUMATICI, Inc. (A for-profit business incubator)
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Title of Presentation: **Responsible Entrepreneurial Leadership**

Presentation Overview

America's continued role in protecting freedom and liberty originated and continues at home and in our businesses. The onslaught of the Information Age and the speed of technology have not changed our core values, principles and responsibilities as Americans. As Entrepreneurs and leaders we must be committed to lead, educate our children, defend our liberty, and be financially responsible in our own backyard in order to support our society. This talk does not discuss politics, religion or his enterprises. Rather, Tony Drexel Smith speaks from the heart about the individual responsibility of entrepreneurs to serve as leaders.

Biography



Tony Drexel Smith is an expert in providing business start-up advice and consulting to new entrepreneurs. He has been launching enterprises for nearly 20 years. Tony's expertise is in assessing business & financial models as well as preparing business finance documents. Tony has authored two books: "*The Business Development Directory*," and "*The Essential Handbook for Small Businesses*." He has accumulated multiple licenses, certificates and memberships as part of his experience in assisting entrepreneurs including: securities (FINRA), private equity broker, commercial banking (Wells Fargo), real estate (CA-DRE), business valuation (IBA), insurance, and the NBIA. He does not actively practice these licenses. Tony regularly speaks at chambers, business associations, community service groups and educational institutions. Tony is a graduate of the University of La Verne. He is a Veteran of Foreign Wars (USMC 1988-1992). He is married to Leslye Galati-Smith. Tony's hobbies include all things related to his six children as well as golf, reading, playing *Cash Flow* and collaborating with *Klemmer & Associates* graduates.

Take-Away – What will attendees learn?

- What we can and are doing as entrepreneurs to support society.
- The importance of access to capital and current programs available to support entrepreneurs.
- The responsibility we have as entrepreneurs to be financially and morally responsible.



Tony serves on the Board and is the President of SUMATICI. The Company starts all new engagements with a Confidential Business Assessment (CBA). Next, the SUMATICI team prepares professional-grade business plans. Then SUMATICI provides introductions for access to capital and manages an 18-month business incubation process. The team has provided consulting to 1,400 clients, completed hundreds of business plans and since 2008 has launched 20 new enterprises.